

SOFT SKILLS COURSE SCHEDULE



ACHIEVE PERSONAL MASTERY									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
Emotional Intelligence: From awareness to action	2 days	R 3 250,00	22	3	3	7	5	2	
Self-leadership: Cultivate discipline and achieve your goals	2 days	R 3 250,00	14	11	5	9	7	4	
Resilience and Stress Management: From pressure to performance	1 day	R 2 075,00	27			11	9	6	
IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
Time management and Productivity: Strategies for sustained performance	1 day	R 2 075,00		6		14		9	
Teamwork and Collaboration: Master the art of teamwork for impactful results	1 day	R 2 075,00	14		7		12		
Creativity and Innovation: Enable creative potential for breakthrough ideas	1 day	R 2 075,00	15	5	10	15	13	10	
Problem Solving and Decision Making: Think critically, act decisively	2 days	R 3 250,00	16	13	11	16	14	11	
IMPROVE COMMUNICATION									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
Conversations that count: Strategies for meaningful and effective communication	1 day	R 2 075,00			13			17	
Effective business writing skills: Crafting written communications that drive results	1 day	R 2 075,00			14			18	
Effective presentation skills: Design and deliver memorable presentations	2 days	R 3 250,00			17			19	
Assertiveness and conflict management: From tension to understanding	1 day	R 2 075,00							ON REQUEST
Conflict Management	1 Day	R 2 075,00							ON REQUEST
DELIGHT CUSTOMERS									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
Sales essentials: Fundamental sales techniques for consistent performance	1 day	R 2 075,00							ON REQUEST
Selling over the phone: Effective phone sales techniques for the modern market	1 day	R 2 075,00							ON REQUEST
Influence and persuasion: A guide to influencing thoughts and actions	1 day	R 2 075,00		17		22		23	
Customer service essentials: Create value in every customer interaction	1 day	R 2 075,00		18		23		24	
ACHIEVE PERSONAL LEADERSHIP MASTERY									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
Executive Presence and Influence: Drive impact, be influential, build trust	1 day	R 2 500,00		19		24		25	
Self-leadership: Harness personal mastery for leadership excellence	2 days	R 3 750,00							ON REQUEST
Strategic Thinking and Visionary Leadership: Inspire progress through clarity and insight	1 day	R 2 500,00							ON REQUEST
Emotional Intelligence for Leaders: Influence with empathy	2 days	R 3 750,00							ON REQUEST
IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
The Roadmap to Results - KPIs and OKRs: How to measure and manage performance	1 day	R 2 500,00							ON REQUEST
Performance Management: Manage, motivate and maximize team potential	1 day	R 2 500,00							ON REQUEST
Coaching and Mentoring: Guide individuals to unlock their true potential	2 days	R 3 750,00	23		10		19		
Leading without borders: Empower remote teams for success	1 day	R 2 500,00	27		12		22		
IMPROVE COMMUNICATION									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
Communication Skills for Leaders: Communicate with clarity, accuracy and impact	2 days	R 3 750,00							ON REQUEST
Critical Conversations and Conflict Resolution: Master the art of difficult dialogues	1 day	R 2 500,00	20		13		23		
Advanced Negotiation Skills: Tactical approaches to challenging negotiations	2 days	R 3 750,00							ON REQUEST
Advanced Presentation Skills: Master presentations for leadership and influence	2 days	R 3 750,00							ON REQUEST
SPECIALISED SKILLS									
Course Name	Duration	Price excl. VAT	Jan	Feb	Mar	Apr	May	Jun	
Change Management: Management practices for adapting and thriving	1 day	R 2 500,00							ON REQUEST
Resilience and leading in a crisis: Strategies for leaders to thrive and inspire	1 day	R 2 500,00							ON REQUEST
Leading for inclusivity: Strategies for building an inclusive and diverse workforce	1 day	R 2 500,00							ON REQUEST
TRAINING DELIVERY OPTIONS									
Corporate Training Centres Johannesburg, Melrose Arch - 087 941 5764 Cape Town, Foreshore - 087 941 5764 Durban, Broadlands - 087 941 5764 sales@impactful.co.za www.impactful.co.za			Virtual Instructor Led Training (VILT) Closed Group Training Customised Training			 IMPACTFUL Powered by LRMG			