


SOFT SKILLS COURSE SCHEDULE

ACHIEVE PERSONAL MASTERY									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
Emotional Intelligence: From awareness to action	2 days	R 3 250,00							ON REQUEST
Self-leadership: Cultivate discipline and achieve your goals	2 days	R 3 250,00							ON REQUEST
Resilience and Stress Management: From pressure to performance	1 day	R 2 075,00							ON REQUEST
IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
Time management and Productivity: Strategies for sustained performance	1 day	R 2 075,00		9					ON REQUEST
Teamwork and Collaboration: Master the art of teamwork for impactful results	1 day	R 2 075,00		10					ON REQUEST
Creativity and Innovation: Enable creative potential for breakthrough ideas	1 day	R 2 075,00							ON REQUEST
Problem Solving and Decision Making: Think critically, act decisively	2 days	R 3 250,00		12					ON REQUEST
IMPROVE COMMUNICATION									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
Conversations that count: Strategies for meaningful and effective communication	1 day	R 2 075,00		16					ON REQUEST
Effective business writing skills: Crafting written communications that drive results	1 day	R 2 075,00							ON REQUEST
Effective presentation skills: Design and deliver memorable presentations	2 days	R 3 250,00	1						ON REQUEST
Assertiveness and conflict management: From tension to understanding	1 day	R 2 075,00	5						ON REQUEST
DELIGHT CUSTOMERS									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
Sales essentials: Fundamental sales techniques for consistent performance	1 day	R 2 075,00							ON REQUEST
Selling over the phone: Effective phone sales techniques for the modern market	1 day	R 2 075,00							ON REQUEST
Influence and persuasion: A guide to influencing thoughts and actions	1 day	R 2 075,00							ON REQUEST
Customer service essentials: Create value in every customer interaction	1 day	R 2 075,00		26					
ACHIEVE PERSONAL LEADERSHIP MASTERY									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
Executive Presence and Influence: Drive impact, be influential, build trust	1 day	R 2 500,00	13						ON REQUEST
Self-leadership: Harness personal mastery for leadership excellence	2 days	R 3 750,00	14						ON REQUEST
Strategic Thinking and Visionary Leadership: Inspire progress through clarity and insight	1 day	R 2 500,00	16						ON REQUEST
Emotional Intelligence for Leaders: Influence with empathy	2 days	R 3 750,00	19						ON REQUEST

IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
The Roadmap to Results - KPIs and OKRs: How to measure and manage performance	1 day	R 2 500,00	21	25	ON REQUEST				
Performance Management: Manage, motivate and maximize team potential	1 day	R 2 500,00	22	ON REQUEST					
Coaching and Mentoring: Guide individuals to unlock their true potential	2 days	R 3 750,00	22	ON REQUEST					
Leading without borders: Empower remote teams for success	1 day	R 2 500,00	26	ON REQUEST					
IMPROVE COMMUNICATION									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
Communication Skills for Leaders: Communicate with clarity, accuracy and impact	2 days	R 3 750,00	27	ON REQUEST					
Critical Conversations and Conflict Resolution: Master the art of difficult dialogues	1 day	R 2 500,00	29	ON REQUEST					
Advanced Negotiation Skills: Tactical approaches to challenging negotiations	2 days	R 3 750,00		ON REQUEST					
Advanced Presentation Skills: Master presentations for leadership and influence	2 days	R 3 750,00		ON REQUEST					
SPECIALISED SKILLS									
Course Name	Duration	Price excl. VAT	Aug	Sep	Oct	Nov	Dec	Jan	
Change Management: Management practices for adapting and thriving	1 day	R 2 500,00	ON REQUEST						
Resilience and leading in a crisis: Strategies for leaders to thrive and inspire	1 day	R 2 500,00	ON REQUEST						
Leading for inclusivity: Strategies for building an inclusive and diverse workforce	1 day	R 2 500,00	ON REQUEST						
TRAINING DELIVERY OPTIONS									
Corporate Training Centres Johannesburg , Melrose Arch - 087 941 5764 Cape Town , Foreshore - 087 941 5764 Durban , Broadlands - 087 941 5764 sales@impactful.co.za www.impactful.co.za			Virtual Instructor Led Training (VILT) Closed Group Training Customised Training				 IMPACTFUL Powered by LRMG		